



**St. Francis Institute of Management And Research (SFIMAR)**  
**Master of Management Studies (MMS)**

(Affiliated to University of Mumbai, Recognized by DTE, Government of Maharashtra & Approved by AICTE)  
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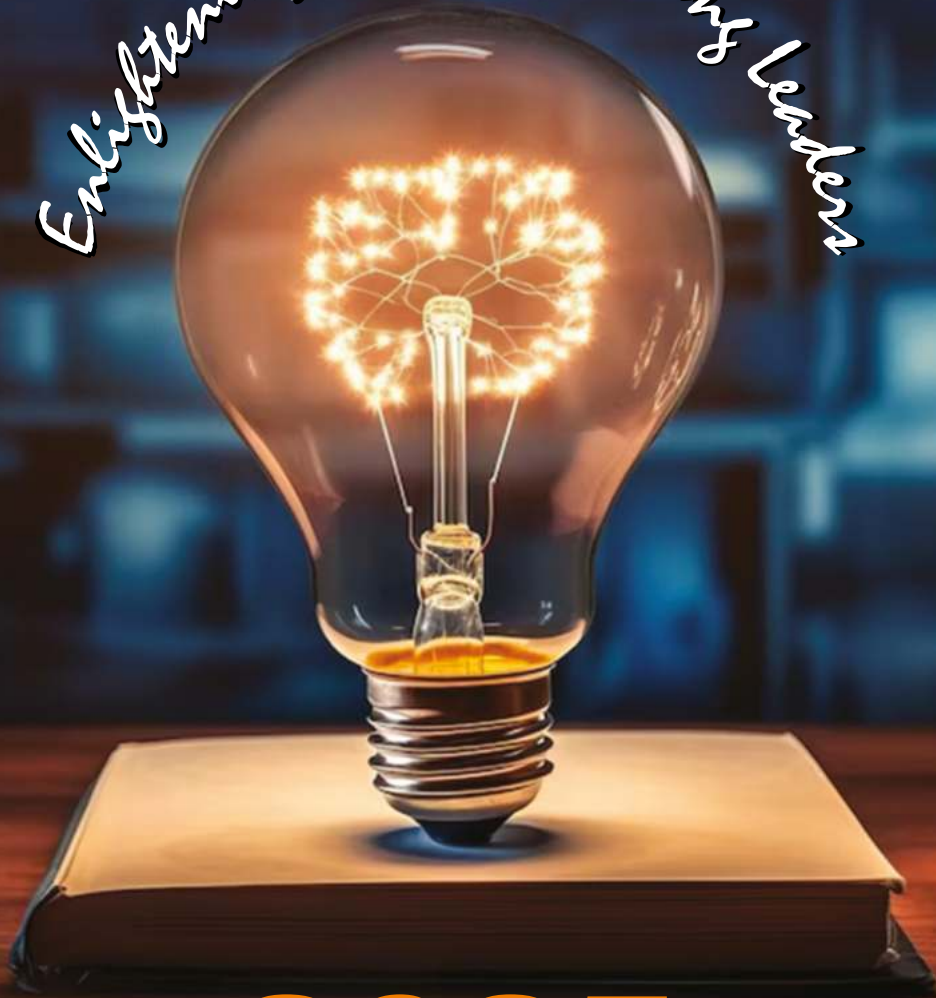
**St. Francis Institute of Management And Research - PGDM**

**Post Graduate Diploma In Management (PGDM)**

(Approved by AICTE, New Delhi & DTE, Maharashtra, Mumbai)



*Enlightening Minds, Defining Leaders*



**2025**

**PLACEMENT  
BROCHURE**

An Autonomous, NBA, NAAC A+ Accredited &  
ISO 9001:2015 Certified Institute

**SFIMAR**  
[www.sfimar.org](http://www.sfimar.org)

## SFIMAR Highlights

123

123 Years Legacy  
of Education

22+ Years in  
Management  
Education

22+

25+

25+  
Trainings &  
Certifications

75 +  
Renowned  
Recruiters

75+

3000+

3000+  
Alumni

100+  
Entrepreneurs

100+

2

2  
Placement  
Phases in one  
Academic Year

50+  
Knowledge  
sharing sessions by  
Industry Stalwarts

50+



## Vision

To flourish as a seat of learning of international standards for developing an entrepreneurial class of value-based industrial leaders empowered with techno-managerial competence to sustain innovation for building global business of the future.



## Mission

To enter the realm of globally successful B-schools by imparting value-based education for creating responsible and thoughtful citizens who would lead the world by example and excel through innovation, an entrepreneurial spirit and a humanitarian attitude.



## Quality Policy

SFIMAR is committed to the endeavour of transforming students into Global Leaders by continual improvement in its services through a student centric approach, innovations in our pedagogy and rigorous selection, development and up-gradation of its faculty while meeting the regulatory & statutory requirements.

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## Institute

**S**t. Francis Institute of Management & Research (SFIMAR) was established in 2002 by "The Society of the Congregation of Franciscan Brothers" to impart quality education in the field of Business Management. The society comes with 123 years of uninterrupted legacy of commitment and service especially in the domain of education and care.

SFIMAR is recognized by the All-India Council for Technical Education (AICTE), New Delhi and a permanent affiliate of the University of Mumbai, proudly holding Grade 'A+' accreditation from the National Assessment and Accreditation Council (NAAC) and further bolstered by the esteemed accreditation from the National Board of Accreditation (NBA), recognizing its outstanding academic standards. Our institution is also recognized under Section 2 (f) & 12 (B) of the UGC Act 1956 and is ISO 9001:2015 certified by an acclaimed global agency establishing its journey towards becoming a premier management institute in India.

### Academic Excellence

SFIMAR has been granted Academic Autonomy by the University Grants Commission (UGC), enabling us to design and deliver innovative curricula, assessments, and evaluation methods. This autonomy allows us to foster a dynamic learning environment, focusing on interdisciplinary research, industry collaborations, and holistic student development.

## Infrastructure and Faculty

Our state-of-the-art campus features Smart Board enabled air-conditioned classrooms, computer labs, conference halls, libraries, and other amenities. Our core team of experienced and qualified faculty members deliver exceptional education, supplemented by industry experts and eminent speakers who provide practical insights.

### Beyond Curriculum

- SFIMAR prioritizes overall student development through:
- Personality Development Programmes
- Student engagement programs, events and activities
- Additional certification programmes in:
  - ♦ Alternative Investment Industry
  - ♦ Project Management
  - ♦ National Institute for Securities Markets (NISM) Programmes
  - ♦ CIIMA
  - ♦ Digital Marketing

### Placement Excellence

Our dedicated Placement Department boasts an impressive track record of almost 100% placement for several years, ensuring our students secure rewarding career opportunities.

## Spotlights







**Bro. Alphonse Nesamony**  
Chairman

I am very much delighted to share with you that St. Francis Institute of Management and Research has recently achieved a significant milestone: We have been conferred the Autonomous Status by the University Grant Commission and the Mumbai University. This achievement marks a pivotal moment in our journey towards academic excellence and institutional autonomy.

The Autonomous Status empowers us to chart our own course in higher education, allowing us the flexibility and freedom to innovate and adapt swiftly to the evolving needs of our students and the industry.

One of the most profound impacts of the Autonomous Status will be on the quality of education that we offer. With greater autonomy, we can tailor our curriculum to be more industry-relevant, integrate the latest advancements in pedagogy and technology, and introduce specialized courses that cater to the emerging fields and niche industries. This flexibility ensures that our graduates are not only well-

prepared but also highly competitive in the global job market.

Moreover, the Autonomous Status empowers our faculty members to engage in cutting-edge research, collaborate with the top industry leaders, and participate in international academic forums, thereby enriching their teaching and mentoring capabilities. This, in turn, translates into a more vibrant academic environment where knowledge creation and dissemination flourish.

As we now embark on this new chapter as an autonomous institution, let us continue to uphold our commitment to excellence in education, nurture talent, and prepare our students to become value based industrial leaders and change-makers.

I extend our heartfelt congratulations and thanks to our Industry Partners and all our collaborators for contributing to this achievement.

*"Learning is not a product of schooling but the lifelong attempt to acquire it." - Albert Einstein*



**Dr. Shalini Sinha**  
Director - MMS

Dear Recruiters,

It gives me immense pleasure to introduce you to St. Francis Institute of Management & Research (SFIMAR), a premier institution that has been shaping future leaders since its inception in 2002. Established under the auspices of "The Society of the Congregation of Franciscan Brothers," SFIMAR was built with a singular mission: to deliver high-quality education in business management. Today, we proudly stand as a leading institution recognized for our commitment to excellence in management education.

SFIMAR holds accreditation from AICTE, permanent affiliation with the University of Mumbai, and has been awarded an impressive Grade 'A+' (Second Cycle) by the National Assessment and Accreditation Council (NAAC). Additionally, SFIMAR is recognized under Sections 2(f) and 12(B) of the UGC Act 1956 and has recently been granted autonomous status by the UGC and the University of Mumbai, effective from July 2024. To further validate our efforts, we have achieved ISO 9001:2015 certification, a testament to our dedication to providing the finest educational experience. Starting this academic year, we have expanded our offerings by launching the Bachelor of Management Studies (BMS) program.

Our flagship Master of Management Studies (MMS) program has entered its 22nd year, and its legacy continues to inspire a culture of innovation and excellence. The MMS curriculum is

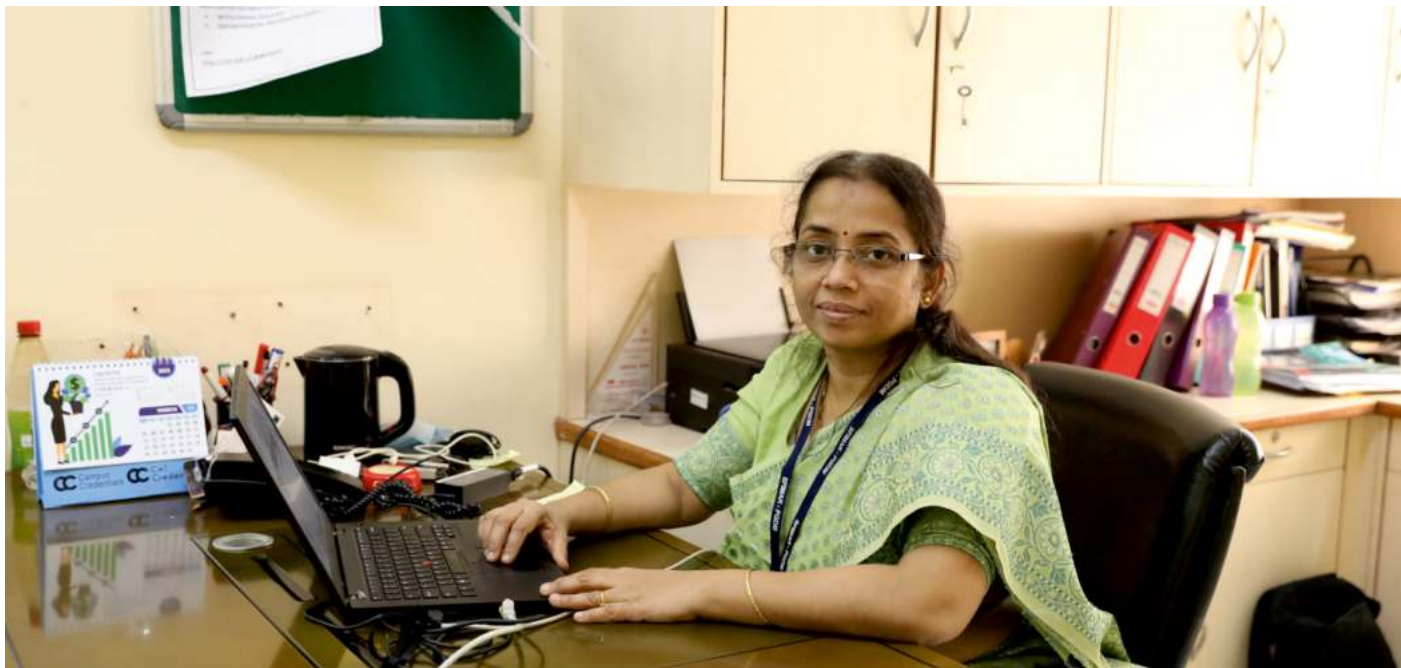
designed to provide a holistic educational experience, blending academic rigor with a robust Industry-Institute Interface, weekly guest lectures, group discussions, and a wide array of co-curricular and extracurricular activities. These efforts ensure our students are well-rounded professionals ready to take on the challenges of the modern business world.

At SFIMAR, we focus on two primary objectives for our MMS students: enhancing their employability and nurturing their entrepreneurial spirit. Our curriculum is complemented by industry-relevant certifications such as Securities Market Skills with the National Institute of Securities Market (NISM), Digital Marketing, HR Functions, Investment Banking, and Financial Management. These certifications provide our students with a competitive edge in the market and prepare them to excel in diverse professional environments.

Many of our graduates have gone on to launch successful businesses, pursue higher education, or take up coveted roles internationally. We are confident that the students you recruit from SFIMAR will be valuable assets to your organization, bringing both expertise and a sense of social responsibility.

We invite you to explore the exceptional talent pool at SFIMAR, and we look forward to fostering long-lasting and mutually beneficial relationships with your esteemed organization.

*"The purpose of life is to find your gift. The meaning of life is to give it away." - Pablo Picasso*



**Dr. Sulbha Raorane**  
Director - PGDM

**A**t SFIMAR (PGDM), we are driven by the principles of Dedication, Determination, Discipline, and Effort. Our program is designed to equip students with the skills and mindset required to navigate the complexities of today's corporate world. Through a dynamic curriculum, academic rigor, and corporate engagement, we lay the foundation for a successful career in management.

Our PGDM program stands out with its AICTE and DTE approval, a modular two-year structure of six trimesters, and a pioneering Three-Dimensional approach that seamlessly integrates three key components: Functional Electives, Sectorial Electives, and Transformational Leadership, fostering well-rounded professionals.

Our curriculum is tailored to meet industry demands, featuring specialized electives in two key categories. Functional Electives span Finance, Marketing, HRM, Operations, and Systems, while Sectorial Electives include Financial Markets, Banking, Retail, Advertising and PR, Global Business, Entrepreneurship, and Urban Infrastructure. Developed in collaboration with industry and academic experts, our curriculum boasts relevance, rigor, and responsiveness to corporate needs.

A key highlight of our program is the Summer Internship,

providing students with an 8 to 10-week 'Experiential Learning' opportunity. This is further enhanced by an extended industry immersion through an Industry-Based Project, where students dedicate 200 hours across 8 to 12 weeks during their final trimester, reinforcing the concept of 'learning by doing.'

Our Career Management Centre (CMC) is committed to securing the best placements for our students. By providing targeted skill development and domain knowledge, we ensure that our graduates are well-prepared to meet industry demands. CMC organizes workshops and activities that enhance leadership and teamwork, preparing students to thrive in their careers.

To ensure continuous academic excellence, we also invest in the professional development of our faculty through Faculty Development Programs (FDPs), led by experienced industry and academic professionals. These programs help refine teaching methodologies, update course content, and align our academic delivery with current industry requirements.

We extend our sincere gratitude to the industry professionals who have continuously supported SFIMAR (PGDM), and we look forward to strengthening these valuable relationships in the years to come.

*"The future belongs to those who believe in the beauty of their dreams." - Eleanor Roosevelt*





**Sreeraj Nair**  
Training & Placement Officer

In today's challenging yet ambitious business landscape, SFIMAR is committed to nurturing talent that meets industry demands. We achieve this through our focus on innovative experiential learning, cutting-edge pedagogy, and meaningful industry interaction interfaces, equipping students with industry-ready skills.

With over two decades of excellence, SFIMAR stands as a distinguished institution, proudly holding NAAC A+ grade and NBA accreditation. Our strong track record includes recruitment by over 130 reputed companies and a thriving senior alumni network.

Building on this momentum, SFIMAR has achieved a significant milestone this year, being elevated to an Autonomous Institute status by the University Grants Commission. This empowerment unlocks new possibilities, enabling us to offer autonomous programs tailored to foster development of future leaders, driven by double engines of academic excellence and industry relevance.

We're committed to preparing students for the evolving job market. To achieve this, we've implemented various initiatives, including Student Skill Development Programs (SSDPs) focused on emerging skills & technologies, and Industry-Institute Interface events like the Corporate Katalyst\* offering real-world perspectives. Our Summer Xcellence\*\* competition hones presentation and research

skills, while our curriculum emphasizes Artificial Intelligence, Analytics, and Data Visualization, developed in collaboration with industry experts.

Our alumni play a vital role in shaping future leaders, and we're grateful for their extensive support. Through their expertise, we provide mentorship and guidance tailored to industry-specific requirements, offering valuable insights through specialized module sessions. Our alumni also open doors to professional networks, facilitating internship and placement opportunities for our students. Furthermore, their involvement in guest lectures and industry events fosters meaningful connections, enriching our students' learning experience.

We invite you to the SFIMAR's 2024-2025 placement season. Our students are ready for corporate absorption from December 2024. Your input, as always, is vital in shaping our programs.

Thank you for considering SFIMAR talent. We hope to forge a lasting partnership, driving mutual growth and success. Jai Hind!

\* a theme based Corporate Conclave event, hosted by SFIMAR for the senior industrial representatives at our campus

\*\* a peer-to-peer intra-collegiate competition of Summer Project Reports, and specialisation-wise presentation which are evaluated by domain experts' panel from the industry.

*"Innovation distinguishes between a leader and a follower." - Steve Jobs*



# Institute Certification & Accreditation



Conferral of Autonomous Status by University Grants Commission



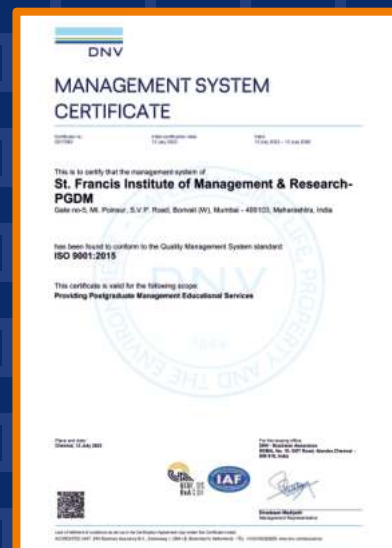
NBA-Accreditation-MMS



ISO 9001:2015 Certificate



A+ Grade Certificate by NAAC



ISO 9001:2015 Certificate-PGDM



University of Mumbai Certificate for Outstanding Contribution to Academics & Linkages with Social Activities

Higher Education Management College of the Year 2017

Most Upcoming B-School Award 2015

National Centre for Quality Management Award 2014

## Pedagogy - **Approach Towards Learning**





## Corporate Katalyst 2024 - Innovate to Elevate





# Student **Skill Development Programme (SSDP)**

## LEARNING, LIVING AND LEADING ...

SFIMAR has a well-defined 'Student Skill Development Program (SSDP)' and Certifications for students of MMS & PGDM to enhance their skill set as per the industry requirement and thus making them more adaptable to meet the unforeseen challenges productively.

S. No.	TRAININGS
1	Team Skills
2	Professional Etiquettes, Development
3	Resume Building
4	Personal Branding (Transformation Guidance)
5	Goal Setting
6	Elevator Pitch (Means & Methods)
7	Resume Building / Video Resume

S. No.	TRAININGS
8	LinkedIn Leverage (Basics)
9	Power of Communication (Verbal & Non-Verbal)
10	Training on Aptitude Tests
11	Business News Analysis (BNA)
12	Group Discussion: Tips and Techniques
13	Personal Interview: Tips and Techniques
14	Remedial Sessions



Professional Etiquettes & Development



Goal Setting



GD Tips & Techniques



Business News Analysis



Resume Writing



Training on Aptitude Test



# Student **Skill Development Programme (SSDP)**

## LEARNING, LIVING AND LEADING

S. No.	CERTIFICATION
1	Advance Excel Training
2	Alternate Investment Industry (CAII)
3	Cambridge English
4	Canva
5	Digital Marketing
6	Financial Modelling



Advance Excel



Financial Modeling



Alumni Connect I



Alumni Connect II

S. No.	CERTIFICATION
7	French Language
8	GST
9	HR trends, Process and Automation
10	Investment Banking & Financial Management (IBFM)
11	MS Office with AI Tools



CAII - SS&C GlobeOp Session



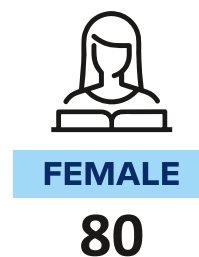
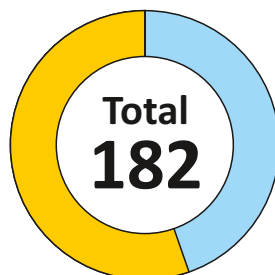
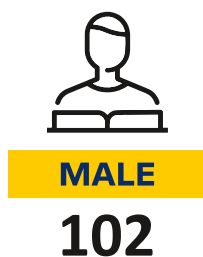
Investment Banking Financial Management



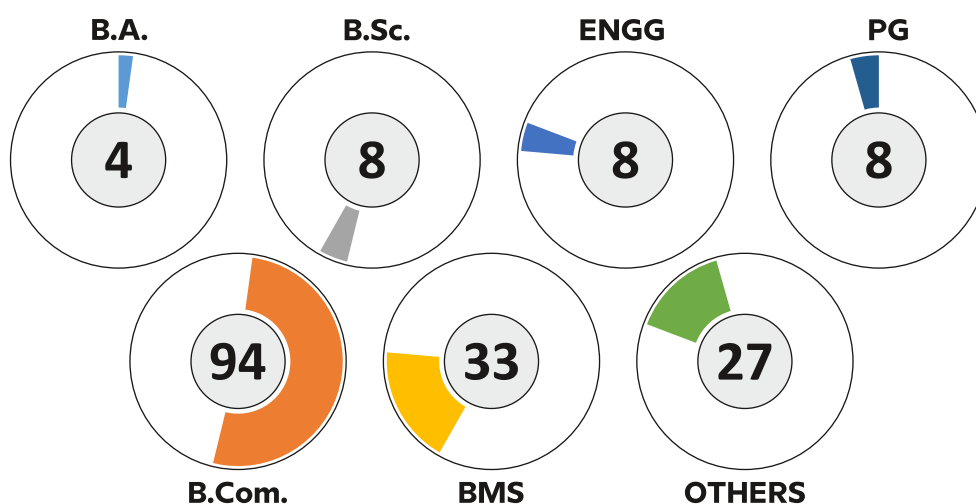
Alumni Connect III

## Class Profile - MMS

### GENDER RATIO



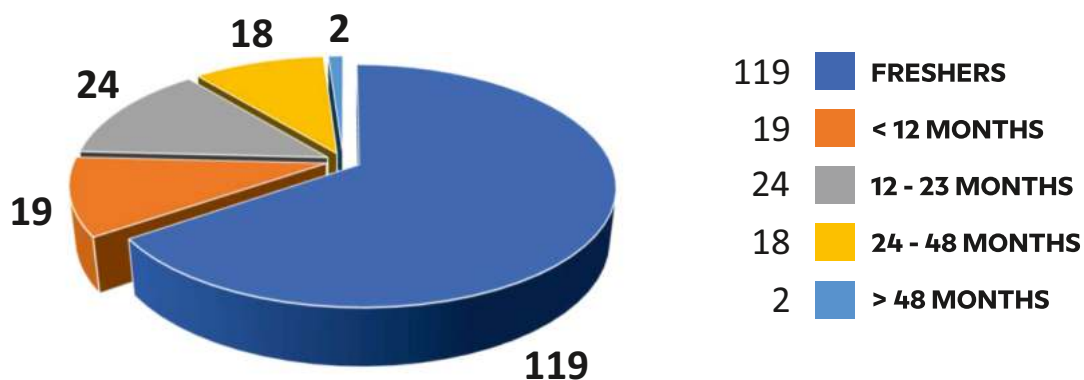
### EDUCATIONAL BACKGROUND



### SPECIALIZATION



### WORK EXPERIENCE





# Students' Profile - FINANCE

## SCARLET DSOUZA

26



**Educational Qualification:**  
BBI - Banking and Insurance

**Work Experience:**  
Atos Syntel (55)

**Summer Project Title :** A study on factors influencing INR exchange rate

**Company Name:** Mecklai Financial Services Private Limited

**Total Work Experience: 55 Months**

## SHUBHAM KAVLE

24



**Educational Qualification:**  
M.com - Finance

**Work Experience:**  
Suyog Consultancy (26)  
Metallonics Global LLP (15)  
Yasmin's Body Image Pvt. Ltd. (12)

**Summer Project Title :** An overview of the analysis conducted on bancassurance for customers

**Company Name:** St. Francis Institute of Management and Research

**Total Work Experience: 53 Months**

## SHREEYA SAWANT

26



**Educational Qualification:**  
B.Com. - Financial Accounting

**Work Experience:**  
TATA Consultancy Services (36)  
Dicholkar & Co. (10)

**Summer Project Title :** A study on impact of non - performing assets of Janaseva Sahakari Bank (Borivli) Ltd.

**Company Name:** Janaseva Sahakari Bank (Borivli) Ltd.

**Total Work Experience: 46 Months**

## ANKIT GAUTAM

26



**Educational Qualification:**  
BAF - Accounting and Finance

**Work Experience:**  
Shri Krishna Infra Design Pvt. Ltd. (36)

**Summer Project Title :** A comparative study of financial analysis of automobile companies in India

**Company Name:** Vardhan Consulting Engineers

**Total Work Experience: 36 Months**

## DIKSHA MALL

27



**Educational Qualification:**  
LLM in Business Law - Law

**Work Experience:**  
Law Solutions (36)

**Summer Project Title :** A study of retail investors behaviour for decision making in Investment.

**Company Name:** Vardhan Consulting Engineers

**Total Work Experience: 36 Months**

## RASHIDA HAVELIWALA

25



**Educational Qualification:**  
B.Tech. - Electronics

**Work Experience:**  
Tata Consultancy Services (36)

**Summer Project Title :**  
The Erosion of Dollar Dominance: Exploring De-dollarization

**Company Name:** Mecklai Financial Services Private Limited

**Total Work Experience: 36 Months**

## Students' Profile - FINANCE

### NITISH MAYEKAR

27



**Educational Qualification:**  
BAF - Accounts and Finance

**Work Experience:**  
CDS And Associates (6)  
Datamagik Solutions (29)

**Summer Project Title :** A study on impact of digital transformation in banking sector in India

**Company Name:** Janaseva Sahakari Bank (Borivali) Ltd.

**Total Work Experience: 36 Months**

### SAKSHI PAL

22



**Educational Qualification:**  
B.Com. - Computers

**Work Experience:**  
Acme Institute (24)  
Bulls Eye Finaserv (8)

**Summer Project Title :** A study on difficulty faced by home loan borrowers in BCCB

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 35 Months**

### KRUTIK MHATRE

23



**Educational Qualification:**  
BBI - Banking and Insurance

**Work Experience:**  
Bank of Baroda (30)

**Summer Project Title :** Analysis of financial ratios of Co-operative Banks in India

**Company Name:** Janaseva Sahakari Bank (Borivali) Ltd.

**Total Work Experience: 32 Months**

### UDAY KHULE

26



**Educational Qualification:**  
B.Com. - Banking and Insurance

**Work Experience:**  
Ivangel Sales & Services Pvt. Ltd. (12)  
Kotak Mahindra Bank Limited (5)  
Conneqt Business Solutions (13)

**Summer Project Title :** A study on Inventory risk management to improve balance sheet

**Company Name:** Startuppholic Catalyst

**Total Work Experience: 30 Months**

### RITIK SINGH

24



**Educational Qualification:**  
BAF - Finance

**Work Experience:**  
Motilal Oswal Financial Services (28)

**Summer Project Title :** A study on retail investors inclination to directly invest in the stock market

**Company Name:** NSDL Database Management Limited

**Total Work Experience: 28 Months**

### HRUTIK PATIL

24



**Educational Qualification:**  
B.Com. - Accounting and Finance

**Work Experience :**  
Standard Chartered Bank  
(Janaswamy Associates) (23)

**Summer Project Title :** A study on import mechanism at Indian oil corporation limited

**Company Name:** Indian Oil Corporation Limited

**Total Work Experience: 23 Months**

# Students' Profile - FINANCE

## VIJAY SANAMANI

25



**Educational Qualification:**  
BAF - Accounts and Finance

**Work Experience:**  
Teleperformance (19)  
Sitel (9)

**Summer Project Title :** To explore investment opportunities in the Indian theme of finalization of saving

**Company Name:** Finmudra.com

**Total Work Experience: 27 Months**

## SHRUTI DAINE

22



**Educational Qualification:**  
B.Com. - Commerce

**Work Experience:**  
Kshitij Business Solutions India Pvt. Ltd. (24)

**Summer Project Title :** Evaluating investment potential of financial services companies in India

**Company Name:** Finmudra.com

**Total Work Experience: 24 Months**

## DISHA VARTAK

22



**Educational Qualification:**  
B.Com.

**Work Experience:**  
Bhushan Patil & Accountant &  
Tax Consultant (18)  
Vasai Vikas Sahakari Bank Ltd.  
(Scheduled Bank) (3)

**Summer Project Title :** A study on the usefulness of cibil score in approval of various loans a case study of Bassein Catholic Co-operative Bank Ltd.

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 21 Months**

## DARYLL KENUTE PINTO

27



**Educational Qualification:**  
BMS - Finance

**Work Experience:**  
Teleperformance Global Services (18)

**Summer Project Title :** A comparative study on the financial performance of LIC and private sector life insurance companies in India using the Camel Model

**Company Name:** Shreeji Buildcon

**Total Work Experience: 18 Months**

## MURAL DMELLO

23



**Educational Qualification:**  
BBI

**Work Experience:**  
D'Souza Hospital (18)

**Summer Project Title :** E-banking of BCCB and it's impact on customer satisfaction

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 18 Months**

## ROBIN YESUDAS

26



**Educational Qualification:**  
B.Com.

**Work Experience:**  
Hitachi Payments Services Pvt. Ltd. (18)

**Summer Project Title :**  
A comparative study of healthtech companies in India

**Company Name:** Apex Group of Hospitals

**Total Work Experience: 18 Months**



## Students' Profile - FINANCE

### VANSHIKA AGRAWAL

22



**Educational Qualification:**  
BIM - Investment Management

**Work Experience:**  
I Pacific Surgical (8)NMAH & CO (8)

**Summer Project Title :** A study on the perception and cost benefit analysis of letter of credit and bill discounting - A case of BCCB.

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 16 Months**

### MANSI PINGLE

23



**Educational Qualification:**  
BAF - Accounting and Finance

**Work Experience:**  
Chartered Accountant,  
(Nishant Shah (C.A.)) (12)  
Accounting, (Elrich Brands) (3)

**Summer Project Title :**  
A study of digital banking on BCCB

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 15 Months**

### SWEETY JADHAV

22



**Educational Qualification:**  
BMS - Finance

**Work Experience:**  
Mahindra First Choice (6)  
Bizpulse Service Pvt. Ltd. (9)

**Summer Project Title :** A study on an Application of artificial intelligence in Indian Banking Sector

**Company Name:** Janaseva Sahakari Bank (Borivali) Ltd.

**Total Work Experience: 15 Months**

### TARUN PATIL

23



**Educational Qualification:**  
B.Com. - Finance

**Work Experience:**  
Tyaani Jewellery (15)

**Summer Project Title :** Analysis on life insurance policy as an investment option among young investors

**Company Name:** Shriram Life Insurance Company Limited

**Total Work Experience: 15 Months**

### AKASH BHABLE

23



**Educational Qualification:**  
B.Com. - IT (Finance)

**Work Experience:**  
Anand Associates (CA form) (13 month)

**Summer Project Title :**  
The study of life insurance in Indian industries

**Company Name:** Shriram Life Insurance Company Limited

**Total Work Experience: 13 Months**

### SAKSHI GHONGE

22



**Educational Qualification:**  
B.Com. - Commerce

**Work Experience:**  
S.B.Gokhale & Co. (13)

**Summer Project Title :** Analysis of select Indian Commercial Banks using the Camels Model

**Company Name:** Janaseva Sahakari Bank (Borivali) Ltd.

**Total Work Experience: 13 Months**

## Students' Profile - FINANCE

### ANSHIKA YADAV

22



**Educational Qualification:**  
BAF - Accounting and Finance

**Work Experience::**  
Sanjay Singh and Co. (12)

**Summer Project Title :** Study on Corporate valuation of HDFC Bank by using financial modelling

**Company Name:** Vardhan Consulting Engineers

**Total Work Experience: 12 Months**

### JUSTIN KANJIRATHINGAL

23



**Educational Qualification:**  
BMS

**Work Experience:**  
HDFC Securities Ltd. (12)

**Summer Project Title :** A study on banking services and it's impacts on the Indian consumers

**Company Name:** NSDL Database Management Limited

**Total Work Experience: 12 Months**

### SAVIONA REBELLO

22



**Educational Qualification:**  
B.Com. - Accounts and Finance

**Work Experience:**  
Westin Marriott (12)

**Summer Project Title :**  
A study on Non-Performing Assets (NPAS)

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 12 Months**

### VISHAL WAKLE

23



**Educational Qualification:**  
B. Com. - Accounting and Finance

**Work Experience ::**  
Infosys Ltd. (12)

**Summer Project Title :** A study of fundamental analysis on NBFC companies in India

**Company Name:** Reliable Capital

**Total Work Experience: 12 Months**

### GAJANAN KARANGALE

28



**Educational Qualification:**  
B.E. - Mechanical

**Work Experience:**  
Konark Engineers (11)

**Summer Project Title :**  
Analysis on advanced option trading startergy

**Company Name:** Startuppholic Catalyst

**Total Work Experience: 11 Months**

### NIDHI SHETTY

23



**Educational Qualification:**  
BAF - Accounts and Finance

**Work Experience:**  
All is Well Accounting Services Pvt. Ltd. (11)

**Summer Project Title :**  
A case study of project finance modelling

**Company Name:** Vardhan Consulting Engineers

**Total Work Experience: 11 Months**

## Students' Profile - FINANCE

### ERICA PEREIRA

22



**Educational Qualification:**  
BAF - Accounts and Finance

**Work Experience:**  
N.D. Savla & Associates (9.5)

**Summer Project Title :** A study on credit risk management practices in lending institutions

**Company Name:** Eduvanz Financing Private Limited

**Total Work Experience: 9.5 Months**

### BIPLAB MAITY

24



**Educational Qualification:**  
M. Com.  
Financial Accounting and Auditing (Special)

**Work Experience:**  
Acreport Real Estate Consultants. (4)  
MT EDUCARE LTD (5)

**Summer Project Title :** India's fast-changing tax system: The impact of GST on the healthcare industry - curse or blessing?

**Company Name:** Apex Group of Hospitals

**Total Work Experience: 9 Months**

### BARKHA CHAND

31



**Educational Qualification:**  
B.Com.Commerce

**Work Experience:**  
Sangita Joshi & Associates (8)

**Summer Project Title :** A study on alternative investments: enhancing portfolio diversification and risk management.

**Company Name:** Growmont Services Pvt. Ltd.

**Total Work Experience: 8 Months**

### MELISSA QUINNY

22



**Educational Qualification:**  
BAF - Accounting and Finance

**Work Experience:**  
J.K.Residential Services Inc.(7)

**Summer Project Title :** Blockchain technology in accounting within India

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 7 Months**

### SHIVAM RAI

22



**Educational Qualification:**  
BAF - Accounting and Finance

**Work Experience:**  
State Bank of India (6)

**Summer Project Title :** A comparative study on financial performance of SBI and HDFC Bank.

**Company Name:** Startuppholic Catalyst

**Total Work Experience: 6 Months**

### VINAY GUPTA

23



**Educational Qualification:**  
BAF - Accounting and Finance

**Work Experience:**  
Mehta Kothari & Co. (CA Firm) (6)

**Summer Project Title :** Exploring the relationship between interest rate policies and bank profitability

**Company Name:** Bassein Catholic Co-Operative Bank Ltd.

**Total Work Experience: 6 Months**



## Students' Profile - FINANCE

### PRATHAMESH VICHARE

25



**Educational Qualification:**  
B.Tech. - Mechanical

**Work Experience:**  
BSSPL (3)

**Summer Project Title :**  
Risk and return analysis of investment in cryptocurrency

**Company Name:** Prudent Corporate Advisory Service Ltd.

**Total Work Experience : 3 Months**

### ACHAL PISE

25



**Educational Qualification:**  
B.Tech. - Chemical Engineering

**Summer Project Title :**  
A study on the better Financing option for MSME sellers on E-commerce

**Company Name:**  
Anantya Education LLP  
and Shriram Life Insurance Ltd.

**Fresher**

### ADITI CHAVAN

22



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Analysis of financial performance of ONGC

**Company Name:**  
Oil Natural Gas and Corporation

**Fresher**

### ANKIT GAJBHIYE

22



**Educational Qualification:**  
B.Sc. - Agriculture

**Summer Project Title :**  
A study on performance analysis and claim settlement patterns of shriram life insurance.

**Company Name:**  
Shriram Life Insurance Company Limited

**Fresher**

### ANKUR TIWARI

23



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on Hybrid Insurance & Digital Payment; "A Pathway to Economic Growth"

**Company Name:**  
Shriram Life Insurance Company Limited

**Fresher**

### ANUJA CHAUDHARI

23



**Educational Qualification:**  
B.Com. - Financial Accounting and Auditing

**Summer Project Title :**  
Comparative performance analysis of Shriram life insurance visa vis selected life insurance company

**Company Name:**  
Shriram Life Insurance Company Limited

**Fresher**

### ARISON DCUNHA

23



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
A study on comparative analysis of trends in banking business of BCCB bank vis-a-vis selected indian cooperative banks

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

**Fresher**

### ASHA NADAR

21



**Educational Qualification:**  
BBI - Banking and Insurance

**Summer Project Title :**  
A comparative study of Shriram general insurance with regards to selected general insurance companies.

**Company Name:**  
Shriram Life Insurance Company Limited

**Fresher**

## Students' Profile - FINANCE

### ASHWIN JAIN

23



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
A study on comparative analysis of trends in Banking Business of CSB bank vis-a-vis selected Indian banking companies.

**Company Name:** CSB Bank

Fresher

### ATUL SINGH

24



**Educational Qualification:**  
M.Com. - Commerce

**Summer Project Title :**  
A study on different tax investment schemes with special reference to insurance vs. other investment products

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### BALAJI KODAVATI

23



**Educational Qualification:**  
B.Com. - Finance, IT

**Summer Project Title :**  
A study on Management & financial analysis of top 2 companies in FMCG sector in India

**Company Name:**  
Vardhan Consulting Engineers

Fresher

### BHAVESH PALIWAL

25



**Educational Qualification:**  
BMS - Commerce

**Summer Project Title :**  
Analysing the Impact of the 'Make in India' initiative on MSMEs and Startups: Opportunities and challenges

**Company Name:**  
Plutus Business Advisory

Fresher

### BHOOMI CHITALIA

22



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
A study on sustainable finance initiatives in investment banking: Integrating Environmental, Social, and Governance (ESG) Criteria into Investment Decisions

**Company Name:** Startupolic Catalyst

Fresher

### BHOOMI DEDHIA

24



**Educational Qualification:**  
B.Com. - Banking and Insurance

**Summer Project Title :**  
A study on the role of CIBIL scores in reducing non-performing assets in the banking sector

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### BHUMI MEHTA

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
A study on understanding user preferences: A comparative analysis of payment systems in Indian banking sector

**Company Name:**  
Janaseva Sahakari Bank (Borivali) Ltd.

Fresher

### DIKSHA PATIL

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
The study on perception of investor towards Indian stock market

**Company Name:**  
Vardhan Consulting Engineers

Fresher

## Students' Profile - FINANCE

**DYLAN DSOUZA**

**22**



**Educational Qualification:**  
BAF - Finance

**Summer Project Title :**  
Equity research analysis in green renewable energy sector in India

**Company Name:**  
Plutus Business Advisory

**Fresher**

**GAYATRI KINI**

**21**



**Educational Qualification:**  
B.Com. - Taxation and Computer System

**Summer Project Title :**  
A study on impact of fintech on traditional financial services

**Company Name:**  
National Security Depository Ltd.

**Fresher**

**HARSHITA BORGE**

**22**



**Educational Qualification:**  
M.Com. - Management

**Summer Project Title :**  
A comparative performance analysis of Apex Group of Hospitals with selected hospitals in Mumbai

**Company Name:**  
Apex Group of Hospitals

**Fresher**

**JANHAVI MHATRE**

**22**



**Educational Qualification:**  
B.Com. - Accounting

**Summer Project Title :**  
A study on performance analysis of Bassein Catholic co-operative bank and its competitors

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

**Fresher**

**JOEL TELIS**

**24**



**Educational Qualification:**  
B.Com. - Accounting and Finance

**Summer Project Title :**  
A study on comparative analysis of education loan products of BCCB bank with selected banks

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

**Fresher**

**JOSHUA PEREIRA**

**21**



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
A study on non-performing asset and its impact on performance of Bassein Catholic Co-operative Bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

**Fresher**

**KAUSHAL SANE**

**22**



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on customer relationship in real estate

**Company Name:**  
Haware Properties

**Fresher**

**KAUSTUBH VARTAK**

**24**



**Educational Qualification:**  
B.Com. - Financial Management

**Summer Project Title :**  
An analysis on the performance of cooperative banks

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

**Fresher**

## Students' Profile - FINANCE

### KRUTIKA PATIL

22



**Educational Qualification:**  
B.Com. - Accounting

**Summer Project Title :**  
A Comparative analysis of  
Educational loan of NBFCs

**Company Name:**  
Auxilo Finserve Pvt. Ltd.

Fresher

### KUNAL JAIN

24



**Educational Qualification:**  
BBI - Commerce  
Banking & Insurance

**Summer Project Title :**  
A study on personal loan of  
CSB bank and it's competitors

**Company Name:**  
CSB Bank

Fresher

### LUKE MORAES

21



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
To study the investment opportunities  
in India power transmission sector

**Company Name:**  
Plutus Business Advisory

Fresher

### MALITUS MENEZES

23



**Educational Qualification:**  
B.Com. - Accounting and Finance

**Summer Project Title :**  
Study on bassein catholic cooperative  
banks loan portfolio. Impact of  
interest rates on bank loan demand

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### MANJIREE KADAM

23



**Educational Qualification:**  
BBI - Banking and Insurance

**Summer Project Title :**  
A study on comparative study of  
health insurance products of NBFCs

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### MAYANK HEDAU

24



**Educational Qualification:**  
B.E. - Electronic and Telecommunications

**Summer Project Title :**  
Analysis of working capital management of  
a manufacturing company

**Company Name:**  
Star Circlips and Engineering Limited

Fresher

### MEET MHATRE

22



**Educational Qualification:**  
BMS

**Summer Project Title :**  
A study on future of  
electric vehicles in Indian market

**Company Name:**  
Vardhan Consulting Engineers

Fresher

### MELROY PEREIRA

22



**Educational Qualification:**  
B.Com. - Accounting and Finance

**Summer Project Title :**  
Disbursement process of  
education loans at BCCB bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher



## Students' Profile - FINANCE

### NEVIL D'SILVA

22



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
Merger of SBI with other bank and it's impact

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### NIDHI GUPTA

22



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Comparative study of life insurance products of Shriram Finance with its competitors

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### NIDHI NAIK

22



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
Comparative analysis of Insurtech Companies in India

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### OLIVIA LOPES

23



**Educational Qualification:**  
B.Com. - Financial Accounting and Auditing

**Summer Project Title :**  
Study on mobile and internet banking services provided by Bassein Catholic Co-operative Bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### PANKAJ PATIL

23



**Educational Qualification:**  
B.E. - Civil Engineering

**Summer Project Title :**  
A comprehensive fundamental analysis of India's automobile sector

**Company Name:**  
Finmudra.com

Fresher

### PARTH THAKKAR

25



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
A fundamental analysis of the logistics sector and its potential impact on Ceekay Logistics.

**Company Name:**  
Ceekay Logistics

Fresher

### PRAJYOT WAGH

23



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
A study on banking sector analysis of select commercial bank using camels model

**Company Name:**  
Thane Bharat Sahakari Bank Ltd.

Fresher

### PRANAV VAZE

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Comparative analysis of ratios on Indian cement industry

**Company Name:**  
Vardhan Consulting Engineers

Fresher

## Students' Profile - FINANCE

### PRANAY LOHAKAR

26



**Educational Qualification:**  
B.Sc. - Computer Science

**Summer Project Title :**  
The role of financial literacy in enhancing students' knowledge of financial markets and instruments.

**Company Name:**  
Anantya Education Llp

Fresher

### PRATIK TUKARAM KALE

22



**Educational Qualification:**  
BBA - Marketing Management

**Summer Project Title :**  
Evaluating the financial health and growth potential of listed power sector companies in India

**Company Name:**  
Finmudra.com

Fresher

### RAHUL SABLE

25



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
An analysis of interlinkages between banking and insurance in India's growing financial sector.

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### RASIKA LOKE

24



**Educational Qualification:**  
B.Com. - Accounting and Auditing

**Summer Project Title :**  
A study on hedging and risk management strategies in forex market

**Company Name:**  
Mecklai Financial Services Private Limited

Fresher

### RISHABH KHA

23



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
A comparative analysis of selected life insurance companies in India

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### RIT KINI

22



**Educational Qualification:**  
B.Com. - Accounting

**Summer Project Title :**  
Study of Bassein Catholic Co-Operative Bank Internet and Mobile Banking

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### RIYA BARETTO

21



**Educational Qualification:**  
BFM - Financial Market

**Summer Project Title :**  
A study on valuation of Vardhman Textile Limited

**Company Name:**  
Transformatrix Global Private Limited

Fresher

### ROHAN NORONHA

23



**Educational Qualification:**  
B.Com. - Financial Accounting and Auditing

**Summer Project Title :**  
A study on Deposits: Exploring deposit options and maximizing your deposits at Bassein Catholic Bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

## Students' Profile - FINANCE

### ROSHANI GUPTA

23



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Comparative study of life insurance policy in Shriram Finance

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### ROSIN VINCENT

24



**Educational Qualification:**  
B.Sc. - Chemistry

**Summer Project Title :**  
A study on critical analysis of Life Insurance Product of Shriram Finance Company with reference to retirement planning.

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### ROYAL DIAS

22



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
Study on the merger and acquisition analysis of TATA & Air India, and Vodafone & Idea

**Company Name:**  
Vardhan Consulting Engineers

Fresher

### RYAN BUTELHO

21



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
A study on loans and credit products of BCCB & level of customer satisfaction

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### SAHIL PATIL

21



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on financial analysis of selected cooperative banks in India

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### SAKSHEE SHARMA

25



**Educational Qualification:**  
M.A. - History

**Summer Project Title :**  
Equity valuation of leading cement companies in India using discounted cash flow (DCF) method

**Company Name:**  
Plutus Business Advisory

Fresher

### SAMRUDDHI VAZE

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
A study on banking sector of india, focusing on private sector banking

**Company Name:**  
Vardhan Consulting Engineers

Fresher

### SANDESH KHARE

22



**Educational Qualification:**  
B.Com. - Business Administration

**Summer Project Title :**  
Analysis of working capital management in hotel industry

**Company Name:**  
Courtyard By Marriott

Fresher



## Students' Profile - FINANCE

### SANEEL DCUNHA

22



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on disbursement of loans of  
bassein catholic co-operative bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### SANIKA KULKARNI

21



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on cash management system of  
NKGSB Bank

**Company Name:**  
NKGSB Co-Operative Bank Ltd.

Fresher

### SANIYA DMELLO

21



**Educational Qualification:**  
B. A. - Economics

**Summer Project Title :**  
Customer Relationship Management

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### SHALINEE GUPTA

23



**Educational Qualification:**  
BAF - Bachelor in Accounting and Finance

**Summer Project Title :**  
A study on healthcare sector of India

**Company Name:**  
Apex Group of Hospitals

Fresher

### SHAROL GRACIOUS

21



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Internet Banking and Mobile Banking.

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### SHAWN CARVALHO

23



**Educational Qualification:**  
B.Com. - Finance

**Summer Project Title :**  
KYC secure or Unsecured

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### SHIRLEY KOLAMKANNIE

22



**Educational Qualification:**  
BAF

**Summer Project Title :**  
A study on financial efficacy for wealth  
accumulation of adults in Mumbai

**Company Name:**  
Anantya Education Llp

Fresher

### SHREYA CHITRE

21



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on capital market in India economy

**Company Name:**  
NSDL Database Management Limited

Fresher

## SHRUTI KODERE

22



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**

A study on evaluating the impact of digital transformation in life insurance industry on operations and customer experience.

**Company Name:**

Shriram Life Insurance Company Limited

Fresher

## SHRUTI SAWANT

21



**Educational Qualification:**  
B.Com.

**Summer Project Title :**

A study on life insurance policy as an investment option among young investor in Shriram Finance

**Company Name:**

Shriram Life Insurance Company Limited

Fresher

## SHUBHAM TRIVEDI

22



**Educational Qualification:**  
BFM - Finance

**Summer Project Title :**

Equity research analysis on Aditya Birla Capital

**Company Name:**

Shriram Life Insurance Company Limited

Fresher

## SIONA REBELLO

21



**Educational Qualification:**  
B.Com. - Accounting and Auditing

**Summer Project Title :**

A Comparative analysis of Co-operative Bank

**Company Name:**

Bassein Catholic Co-Operative Bank Ltd.

Fresher

## SMIT JOSHI

22



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**

Study on ratio analysis of oil and natural gas sector in India

**Company Name:**

Vardhan Consulting Engineers

Fresher

## STEMIL MACHADO

23



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**

A study on loan process of Bassein Catholic Co-operative Bank

**Company Name:**

Bassein Catholic Co-Operative Bank Ltd.

Fresher

## SUDHIR SHETTY

25



**Educational Qualification:**  
B.E. - Mechanical Engineering

**Summer Project Title :**

An analysis on financial performance of ONGC Ltd.

**Company Name:**

ONGC Ltd.

Fresher

## SUYASH PATIL

23



**Educational Qualification:**  
B.Com. - Financial Accounting and Auditing

**Summer Project Title :**

A study on option strategies in Indian Derivatives

**Company Name:**

Vardhan Consulting Engineers

Fresher

## Students' Profile - FINANCE

### TANVI PEDNEKAR

23



**Educational Qualification:**  
B.Sc. - Chemistry

**Summer Project Title :**  
A study on performance evaluation of actively managed and passive (index) mutual funds in India

**Company Name:**  
Reliance Securities

Fresher

### TANVI RANE

24



**Educational Qualification:**  
M.Com - Accountancy

**Summer Project Title :**  
A study of different underwriting practices and its impact on credit performance in fintech companies.

**Company Name:**  
Eduvanz Financing Private Limited

Fresher

### THEON MACHADO

21



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
A study on various types of credit facilities provided by cooperative bank with special reference through Bassein Catholic Corporate bank Ltd

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### VALENTINE FERNANDES

25



**Educational Qualification:**  
B.Sc. - IT

**Summer Project Title :**  
A comparative analysis of co-operative banks: A study of Bassein Catholic Co-operative Bank and Citizen Credit Co-operative Bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### VANDAM CORRIEA

23



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Study on working capital management in EPC companies

**Company Name:**  
Gammon Engineers And Contractors Pvt. Ltd.

Fresher

### VANSHIKA SHAH

22



**Educational Qualification:**  
B.Com. - Finance and Auditing

**Summer Project Title :**  
An analytical study on recent trends and progress of Indian banking sector

**Company Name:**  
Janaseva Sahakari Bank (Borivali) Ltd.

Fresher

### VEDANT NAIK

21



**Educational Qualification:**  
BAF - Finance

**Summer Project Title :**  
A comprehensive analysis on goods and services tax

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

### VENISSA GONSALVES

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Comparative analysis of financial statements of BCCB and ICICI bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher



## Students' Profile - FINANCE

VIKAS JHA

22



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
A study on comparative analysis of higher education loan offering between banks and NBFCs

**Company Name:**  
Auxilo Finserve Pvt. Ltd.

Fresher

VINAY SAHANI

23



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
Analysis on life insurance policy as an investment option among young investor

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

VISHAL THENGADE

23



**Educational Qualification:**  
BBA - Commerce and Management

**Summer Project Title :**  
A study on B2B2C business model and its impact on lending practices and credit loss with respect to education financing

**Company Name:**  
Eduvanz Financing Private Limited

Fresher

VIVEK SHELAR

24



**Educational Qualification:**  
BAF - Accounting and Finance

**Summer Project Title :**  
Ratio analysis of private sector bank and public sector bank

**Company Name:**  
Bassein Catholic Co-Operative Bank Ltd.

Fresher

YASH VAZE

22



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
A study on analysis of mutual fund

**Company Name:**  
Vardhan Consulting Engineers

Fresher

## Students' Profile - MARKETING

**RUVIN DSOUZA**

**25**



**Educational Qualification:**  
BLS/ LLB - Law

**Work Experience:**  
Prop Genius (48)

**Summer Project Title :**

To evaluate investment in residential project compared to other reale state investment options in mumbai.

**Company Name:**

Larsen and Toubro Reality

**Total Work Experience: 48 Months**

**SAKSHI NIKAM**

**23**



**Educational Qualification:**  
B.Com. - Commerce

**Work Experience:**  
Aanchal Insurance Office (31)

**Summer Project Title :** Impact of digital transformation on the insurance industry

**Company Name:**

Shriram Life Insurance Company Limited

**Total Work Experience: 31 Months**

**VISHAL YADAV**

**25**



**Educational Qualification:**  
BCA - IT

**Work Experience:**  
GCMMF Ltd. [Amul] (30)

**Summer Project Title :**

A Study on the ROI (Return on investment) Analysis of Amul

**Company Name:**

GCMMF Ltd. [Amul]

**Total Work Experience: 30 Months**

**DION COELHO**

**23**



**Educational Qualification:**  
B.Com. - Commerce

**Work Experience:**  
Dion Engineering Works (24)

**Summer Project Title :**

A study on impact of trade policies on engineering exports

**Company Name:** Sunrise Multitech Fasteners Pvt. Ltd.

**Total Work Experience: 24 Months**

**NITIN BILLAVA**

**24**



**Educational Qualification:**  
B.Com

**Work Experience:**  
Nitin Enterprises (24)

**Summer Project Title :** A study on consumer behaviour in real estate under-construction project

**Company Name:**

S.D. Corp.

**Total Work Experience: 24 Months**

**ABHISHEK TIWARI**

**24**



**Educational Qualification:**  
BAF - Finance

**Work Experience:**  
Pv Power Tech (14)Ebco Private Limited (6)

**Summer Project Title :** To study on technological innovation impacting life insurance industry

**Company Name:**

Shriram Life Insurance Company Limited

**Total Work Experience: 20 Months**

# Students' Profile - MARKETING

## HARSHADA SAHU

24



**Educational Qualification:**  
B. Pharm.

**Work Experience:**  
Cloud 7 Pharma (5)  
Zydus life science (11)

**Summer Project Title :** Study the market of Tissue Marker Pen in Southern Mumbai by analyzing their adoption in hospitals catering to socioeconomic Class-A, B & C and Aim to increase awareness about Tissue Marker Pen in healthcare industries

**Company Name:** Neon Laboratories Ltd.

**Total Work Experience: 16 Months**

## SURABHI YADAV

22



**Educational Qualification:**  
B.Com.

**Work Experience:**  
Indigo Metalware LLP (10)  
MRJ Home Improvement Pvt Ltd (6)

**Summer Project Title :** Analyzing the impact of mobile marketing services on customer engagement of Onex Solutions

**Company Name:**  
Onex Solutions Pvt. Ltd.

**Total Work Experience: 16 Months**

## PARUL SINGH

24



**Educational Qualification:**  
B. Pharm

**Work Experience:**  
Medkart Pharmacy (13)

**Summer Project Title :**  
A study on skin Tissue Marker Pen in western and central region of Mumbai

**Company Name:**  
Lyvex Medical Devices -Part Of Neo Laboratories

**Total Work Experience: 13 Months**

## MAXIM DSOUZA

22



**Educational Qualification:**  
BMM - Advertising

**Work Experience:**  
ACEF Asian Customer Engagement Forum and Awards (6)

**Summer Project Title :**  
A Study on the Standard Operating Procedures (SOP) for Supporting export opportunities for an organized retail business

**Company Name:**  
Indo Count Industries Limited

**Total Work Experience: 6 Months**

## KENYTH DSOUZA

22



**Educational Qualification:**  
B.Com. - Commerce

**Work Experience:**  
Iwmbuzz (5)

**Summer Project Title :**  
A study on embracing technological advancements in real estate sales processes

**Company Name:**  
Lodha

**Total Work Experience: 5 Months**

## SWEN MIRANDA

22



**Educational Qualification:**  
BMS - Marketing

**Work Experience:**  
Iraveta Marketing Solutions (5)

**Summer Project Title :**  
A study of exploring customer relationship management within the media industry

**Company Name:**  
Buzztactics

**Total Work Experience: 5 Months**



## Students' Profile - MARKETING

**AISHWARYA RAO**

**22**



**Educational Qualification:**

B.Com. - Commerce

**Work Experience:**

Wegrow Homeflic (1.5), XLNC Academy (3)

**Summer Project Title :**

Future of local SEO for small business

**Company Name:**

SIB Infotech

**Total Work Experience : 4.5 Months**

**ALANKAR BHOSLE**

**23**



**Educational Qualification:**

BMS - Marketing

**Summer Project Title :**

Brand loyalty and purchase behaviour –  
A study on Britannia Consumers in  
Dahisar and Borivali

**Company Name:**

Britannia Industries Limited

**Fresher**

**ANSHUL ITANKAR**

**22**



**Educational Qualification:**

B.Tech. - Chemical Engineering

**Summer Project Title :**

A study on the content preferences by  
physicians on social media posts with  
reference to healthcare industry

**Company Name:**

Praxis360 Marketing Pvt. Ltd.

**Fresher**

**BHAVIKA PATIL**

**22**



**Educational Qualification:**

BMS - Marketing

**Summer Project Title :**

A study on evaluation of effectiveness of  
distribution network of  
FMCG industry in rural areas.

**Company Name:**

Britannia Industries Limited

**Fresher**

**CONRAD REBELLO**

**23**



**Educational Qualification:**

BMS - Marketing

**Summer Project Title :**

A study on the effect of user-generated  
content and user experience in the age of  
artificial intelligence with specific reference  
to the tourism industry

**Company Name:**

Tripedge Ventures

**Fresher**

**JOSHNA NEUPANE**

**24**



**Educational Qualification:**

BMS - Marketing

**Summer Project Title :**

A study of the relationship between  
Purchase and Brand loyalty for Amul icecream  
compared to its competitors product

**Company Name:**

Amul

**Fresher**

**MUGDHA WANKHADE**

**23**



**Educational Qualification:**

B. Pharm.

**Summer Project Title :**

Analysis of customer perception on  
collaboration of Brand Factory &  
Rainbow International School, Thane with  
Great Escape Waterpark

**Company Name:**

Arihant Industrial Corporation Limited

**Fresher**

**NIHAR MHATRE**

**24**



**Educational Qualification:**

B.E. - Mechanical

**Summer Project Title :**

Analysis of retailers' complaints vis-a-vis  
Amul Dahi & their percept of sales  
compound to other brands

**Company Name:**

Amul

**Fresher**

## Students' Profile - MARKETING

### PRATHAMESH DHANAWADE

23



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
A study on Britannia's retailer-company perception gap for product push.

**Company Name:**  
Britannia Industries Limited

Fresher

### RACHIT TAWDE

23



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
Generating revenue for ITC Maratha hotel through focus on industry approach

**Company Name:**  
ITC Maratha, A Luxury Collection Hotel, Mumbai

Fresher

### REEMA BHANAGE

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
The impact of voice assistants on consumer behaviour to optimise digital marketing strategies

**Company Name:**  
SIB Infotech

Fresher

### RIDDHI KASAR

25



**Educational Qualification:**  
M.Sc. - Animal Physiology

**Summer Project Title :**  
Retailers perception about Britannia products

**Company Name:**  
Britannia Industries Limited

Fresher

### RUSHIKESH DESAI

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Franchise and marketing development at Nidaan Healthcare (Mumbai Area)

**Company Name:**  
Nidan Healthcare

Fresher

### SADIYA MALIK

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Retailers satisfaction towards Sincol Union Colours product's

**Company Name:**  
UC Pigments India Pvt. Ltd

Fresher

### SANDESH LOKARE

23



**Educational Qualification:**  
B.E. - Electronics and Telecommunication Engineering

**Summer Project Title :**  
A study on factors influencing consumer decision making for purchasing life insurance

**Company Name:**  
Shriram Life Insurance Company Limited

Fresher

### SANDESH NEGI

21



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
A study on Awareness towards organic pigment

**Company Name:**  
UC Pigments India Pvt. Ltd

Fresher

## Students' Profile - MARKETING

**SANDRA VATTOLY**

**22**



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
A study on customer preferences on service offered by SIB Infotech

**Company Name:**  
SIB Infotech

**Fresher**

**SHRUTI MALI**

**23**



**Educational Qualification:**  
B.Des - Product Design

**Summer Project Title :**  
Decoding Influencer Marketing: Consumer Insights and Industry Practices

**Company Name:**  
Grnm Talent Network Pvt Ltd, Bangalore

**Fresher**

**SNEHAL KAMBLE**

**27**



**Educational Qualification:**  
BMM - Advertising,  
MAPR (Master in Arts of Public Relation)

**Summer Project Title :**  
Marketing analysis of competitor for Arihant Industrial Corporation Limited

**Company Name:**  
Arihant Industrial Corporation Limited

**Fresher**

**STALLAN GONSALVES**

**21**



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Perception of retailers regarding Britannia products

**Company Name:**  
Britannia Industries Limited

**Fresher**

**SUFIYAN KHAN**

**24**



**Educational Qualification:**  
BAF - Accounting

**Summer Project Title :**  
A study of organic paint industry & consumer preferences towards paints

**Company Name:**  
UC Pigments India Pvt. Ltd

**Fresher**

**TANMAY WAGH**

**24**



**Educational Qualification:**  
M.A. - Geography

**Summer Project Title :**  
Integrated Digital Marketing and Client Engagement Activity: Enhancing customer experience in the travel industry

**Company Name:**  
Tripedge Ventures

**Fresher**

**TEJAS SHETYE**

**21**



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
The impact of social media marketing strategy on business

**Company Name:**  
Buzztactics

**Fresher**



## Students' Profile - HUMAN RESOURCES

### RUTUJA REDKAR

24



**Educational Qualification:**  
B.Com. - Commerce

**Work Experience:**  
Kshitij Business Solutions (25)

**Summer Project Title :**  
Employee engagement and well being at IBIS hotel

**Company Name:**  
IBIS Hotel

**Total Work Experience: 25 Months**

### SAGARIKA MENON

23



**Educational Qualification:**  
BMM - Mass Media

**Work Experience:**  
Teleperformance- AirBnb (18)

**Summer Project Title :** Evaluating the effectiveness of performance management system in companies

**Company Name:**  
Sumitomo Chemical India Ltd.

**Total Work Experience: 18 Months**

### LEORAJ ADIDRAVID

26



**Educational Qualification:**  
BMM - Advertising

**Work Experience:**  
Prism HRC- (5)  
KGL Pvt. Ltd (11)

**Summer Project Title :**  
A study on training need identification through performance management system

**Company Name:**  
P.D. Hinduja Hospital Of Medical & Research Centre

**Total Work Experience: 24 Months**

### PREET CHATURVEDI

22



**Educational Qualification:**  
B.Com. - Business Management

**Work Experience:**  
DCB Bank (6)  
Amazon (8)

**Summer Project Title :**  
A study on employee engagement at Reliance Securities

**Company Name:**  
Reliance Securities

**Total Work Experience: 14 Months**

### MYRON DSOUZA

24



**Educational Qualification:**  
BMS - Finance

**Work Experience:**  
JM Financial Ltd. (13)

**Summer Project Title :**  
Study on performance appraisal in JM Financial

**Company Name:**  
JM Financial Limited

**Total Work Experience: 13 Months**

### VANESSA FIGER

22



**Educational Qualification:**  
B.Sc. - Home Science

**Work Experience:**  
SFMG India Credit (6)

**Summer Project Title :**  
Factors influencing quality of hire

**Company Name:**  
Auxilo Finserve Pvt. Ltd.

**Total Work Experience: 6 Months**

# Students' Profile - HUMAN RESOURCES

**DIVYA VERMA**

**23**



**Educational Qualification:**  
B.Sc. - Computer Science

**Work Experience:**  
KSM Marine Logistics Pvt. Ltd.(3.5)

**Summer Project Title :**  
Study on the HRMS implemented at  
FAMY Group

**Company Name:** Famy Group

**Total Work Experience : 3.5 Months**

**CRYSTAL PEREIRA**

**22**



**Educational Qualification:**  
B. A. - Literature and Education

**Work Experience:**  
IIDE (3)

**Summer Project Title :**  
Effectiveness of on boarding process

**Company Name:**  
Famy Group

**Total Work Experience : 3 Months**

**KAUSHAL SHINDE**

**23**



**Educational Qualification:**  
B.Com. - IT

**Work Experience:**  
Jaro Education Ltd. (3)

**Summer Project Title :**  
Work life balance in different sectors

**Company Name:**  
IPCA Laboratories Ltd.

**Total Work Experience : 3 Months**

**AKSHAY KADU**

**23**



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Employee Engagement

**Company Name:**  
Adani Electricity Dahanu  
Thermal Power Station

**Fresher**

**ARYAHI KULKARNI**

**22**



**Educational Qualification:**  
BMS - HR

**Summer Project Title :**  
A study on perception of the employees  
regarding the role of HR in employee life  
cycle

**Company Name:**  
IPCA Laboratories Ltd.

**Fresher**

**BHAWNA DAGA**

**23**



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
A study on employee engagement at  
Apex Hospitals

**Company Name:**  
Apex Group of Hospitals

**Fresher**

**CHARMAINE DIAS**

**21**



**Educational Qualification:**  
B.Com. - Commerce

**Summer Project Title :**  
Recruitment and selection process at  
Apex Hospital

**Company Name:**  
Apex Group of Hospitals

**Fresher**

**JWELLIN FERNANDES**

**22**



**Educational Qualification:**  
B. A. - Sociology

**Summer Project Title :**  
Effectiveness of sourcing mix

**Company Name:**  
Reliance Securities

**Fresher**

## Students' Profile - HUMAN RESOURCES

### MANISH KHOBIAN

23



**Educational Qualification:**  
B. A. - Psychology

**Summer Project Title :**  
Attrition Rate in the  
Delhi Metro Rail Corporation

**Company Name:**  
Delhi Metro Rail Corporation

Fresher

### NEERAJ NAIK

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
A study on performance analysis of  
small cap mutual fund schemes in india

**Company Name:**  
Francises Asit C Mehta

Fresher

### PEARL GONSALVES

23



**Educational Qualification:**  
BMS - HR

**Summer Project Title :**  
A study on training development practices  
implemented across organizations in  
Mumbai

**Company Name:**  
IPCA Laboratories Ltd.

Fresher

### VAISHNAVI SHETTY

22



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
Factors and strategies for effective recruitment

**Company Name:**  
The Paper Kite Consultancy

Fresher

### VEDANG MAHAMUNKAR

21



**Educational Qualification:**  
BMS - HR

**Summer Project Title :**  
A study about Awareness of green human  
resource management across organizations

**Company Name:**  
IPCA Laboratories Ltd.

Fresher

## Students' Profile - IT & Operations

### SAMARTH AURADKAR

24

**Educational Qualification:**

B.E. - Computer Science

**Summer Project Title :**

Recent Trends and Technologies in cloud computing adoption: case study based on Antraweb Technologies Pvt. Ltd.

**Company Name:**

Antraweb Technologies Pvt. Ltd.

Fresher

### RAHUL JANGRA

25

**Educational Qualification:**

BBA - Marketing

**Work Experience Details:**

CRI Roadways Pvt Ltd (30)  
Patilkaki Ecom Ventures Pvt Ltd (10)

**Summer Project Title :** A study on optimizing outbound logistics for enhanced customer satisfaction in an e-commerce business

**Company Name:** Patilkaki Ecom Ventures Pvt. Ltd.

Total Work Experience : 40 Months

### SAHIL DALVI

23

**Educational Qualification:**

BMS - Marketing

**Work Experience Details:**

ICICI Prudential (12)

**Summer Project Title :**

To establish, evaluate and improve the packaging process of various fasteners and turned component for Linit Exports Pvt Ltd

**Company Name:** Linit Exports Pvt. Ltd.

Total Work Experience : 12 Months

### KEDAR KADAM

23

**Educational Qualification:**

BMS - Marketing

**Work Experience Details:**

First Source (7)

**Summer Project Title :**

Improving the inward and outward material handling process for Linit Exports Pvt. Ltd.

**Company Name:** Linit Exports Pvt. Ltd.

Total Work Experience : 7 Months

### MANISH KUSHWAHA

24

**Educational Qualification:**

B.E. - Mechanical

**Work Experience Details:**

JBSA & Associates LLP (6)

**Summer Project Title :**

Enhancing inventory management efficiency at D'decor Home Fabric Pvt. Ltd.

**Company Name:** D'decor Home Fabric Pvt. Ltd.

Total Work Experience : 6 Months

### AVANTIKA KASAR

22

**Educational Qualification:**

B.Sc. - Biotechnology

**Summer Project Title :**

Analysis of product returns from domestic customers on e-commerce platforms and recommendations for reduction

**Company Name:**

Indo Count Industries Limited

Fresher

### STANSHIO ROY

23

**Educational Qualification:**

BMS - Finance

**Summer Project Title :**

Supply chain management in e-commerce

**Company Name:**

St. Francis Institute of Management and Research

Fresher

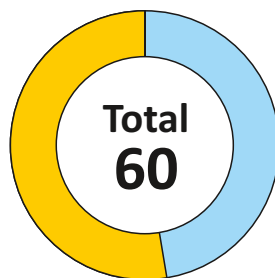


## GENDER RATIO



MALE

32

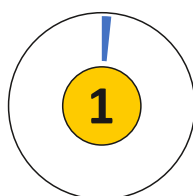


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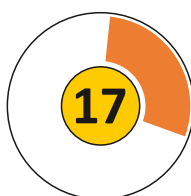
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## EDUCATIONAL BACKGROUND

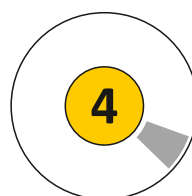
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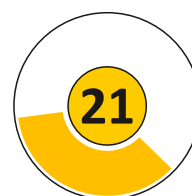
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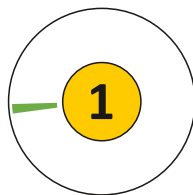
B.SC.



BMS

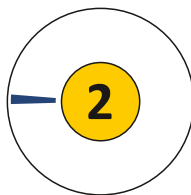


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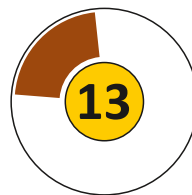
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2



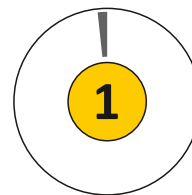
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13



OTHERS

1



MSW

## SPECIALIZATION



33

FINANCE



23

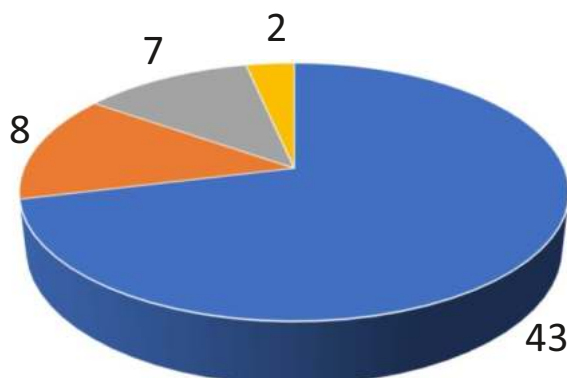
MARKETING



4

HUMAN  
RESOURCES

## WORK EXPERIENCE



- 43 FRESHERS
- 8 < 12 MONTHS
- 7 12 - 23 MONTHS
- 2 24 - 48 MONTHS

# Students' Profile - FINANCE - PGDM

## PRIYA NADAR

22



**Educational Qualification:**  
BMS - Finance

**Work Experience:**  
UBS Forums (6)  
Decathlon (4)  
Gold Standard Sports(12)

### Summer Project Title :

A study on the impact of quantitative easing and tightening on fed's balance sheet

### Company Name:

Mecklai Financial Services Pvt. Ltd.

**Total Work Experience: 22 Months**

## GAURAVI MIRGAL

24



**Educational Qualification:**  
BAF

**Work Experience:**  
Secure Services (19)

### Summer Project Title :

Analysis of private funding and it's accountability by financial companies - case study of retail banking branch of ICICI bank

### Company Name:

ICICI Bank Ltd.

**Total Work Experience: 19 Months**

## NIKITA PATHAK

26



**Educational Qualification:**  
BMS - Finance

**Work Experience:**  
Firestone Global (19)

### Summer Project Title :

A study on exploring the rise of Fintech startups in India

### Company Name:

Startupholic Catalyst

**Total Work Experience: 19 Months**

## JYOTI TIWARI

23



**Educational Qualification:**  
BBI

**Work Experience:**  
RBL Bank (13)

### Summer Project Title :

Credit Risk Management in the age of Fintech

### Company Name:

Startupholic Catalyst

**Total Work Experience: 13 Months**

## MANOJ MALI

22



**Educational Qualification:**  
BMS - Finance

**Work Experience:**  
Ramco Organics (12)

**Summer Project Title :** Analyze various technological tools  
\*used at Amul's Procurement Department\*  
and their role in driving down procurement costs

### Company Name:

Amul Dairy

**Total Work Experience: 12 Months**

## RUTH SEQUEIRA

23



**Educational Qualification:**  
M.Com.

**Work Experience:**  
Fakhoury Consultant Private Ltd. (12)

### Summer Project Title :

A study on Risk Management Strategy in FX :  
Spot vs forward what will be favourable for Importer and Exporter

### Company Name:

Mecklai Financial Services Pvt. Ltd.

**Total Work Experience: 12 Months**

# Students' Profile - FINANCE - PGDM

## YASH AMBRE

22



**Educational Qualification:**  
BAF

**Work Experience Details:**  
Sapna Health Care Center Pvt. Ltd. (10)

**Summer Project Title :**  
Preparation on equity research report of Va Tech Wabag Ltd.

**Company Name:** KWADS Capital Ltd.

**Total Work Experience: 10 Months**

## PRASHANT MAMIDALA

27



**Educational Qualification:**  
M.Com.

**Work Experience:**  
Revassure Business Management Service (8)

**Summer Project Title :**  
A study on the Investment Avenue preferred by Middle Income Group Investors

**Company Name:**  
Janaseva Sahakari Bank Ltd.

**Total Work Experience: 8 Months**

## VANCHITA GHARAT

21



**Educational Qualification:**  
BBA - Finance

**Work Experience:**  
Garden View Nursing Home Pvt Ltd (8)

**Summer Project Title :**  
A study on an evaluating the selection criteria of 'PM MITRA' scheme a comparative study of selected states

**Company Name:**  
Garden View Nursing Home Pvt. Ltd.

**Total Work Experience: 8 Months**

## ESHA GUJAR

22



**Educational Qualification:**  
B.Com.

**Work Experience:**  
Crysalis Trading Services (5)

**Summer Project Title :**  
A study on the behavior of the investors by analyzing their equity portfolios

**Company Name:**  
Samyag Broking Pvt. Ltd.

**Total Work Experience: 5 Months**

## DIYA GEHLOT

22



**Educational Qualification:**  
BBI

**Work Experience:**  
Ca Vinay Gupta and Associates (3)

**Summer Project Title :**  
A study on sanctioning of business loan proposal at Janaseva Sahakari Bank Ltd.

**Company Name:**  
Janaseva Sahakari Bank Ltd.

**Total Work Experience: 3 Months**

## AARON PEREIRA

21



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
A study of financial performance of Bharat Electronics Ltd. using fundamental analysis

**Company Name:**  
Finmudra Advisory Services

**Fresher**

## Students' Profile - FINANCE - PGDM

### AKSHAY RAMI

22



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
A study of Impact of Interest rate changes on bond prices and yields

**Company Name:**  
Mansi Share & Stock Advisor Pvt. Ltd.

Fresher

### DEVANG VANMALI

21



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :**  
The risk assessment factors for student education loans

**Company Name:**  
Auxilo Finserve Pvt. Ltd.

Fresher

### EBRAHIM SHAIKH

23



**Educational Qualification:**  
BAF

**Summer Project Title :**  
A study on role and impact of bank guarantees in domestic business transaction in India

**Company Name:**  
Steel Authority of India Ltd.

Fresher

### FAREED RATHOD

23



**Educational Qualification:**  
BAF

**Summer Project Title :**  
Financial strategies for Effective Logistics Management

**Company Name:**  
KTM & Co.

Fresher

### JAHNAVI BILLAWA

23



**Educational Qualification:**  
BAF

**Summer Project Title :**  
Comparative analysis of Janaseva Sahakari Bank and other leading cooperative banks

**Company Name:**  
Janaseva Sahakari Bank Ltd.

Fresher

### JEET GOKARN

22



**Educational Qualification:**  
BMS - Commerce & Mkt.

**Summer Project Title :**  
Introduction to supply chain finance

**Company Name:**  
Kotak Mahindra Banking Ltd.

Fresher

### JUGAL GOHIL

21



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Analyzing Auxilo's Educational Loan sanctioning process: B2C & B2B, competitor comparison & analysis of financial performance

**Company Name:**  
Auxilo Finserve Pvt. Ltd.

Fresher

### KASHMIRA MHATRE

22



**Educational Qualification:**  
BMS - Management Studies

**Summer Project Title :**  
A study of the impact of herding behaviour in stock markets on investment decisions

**Company Name:**  
Imperial Lifestyle Pvt. Ltd.

Fresher



# Students' Profile - FINANCE - PGDM

## MAYURESH NARKAR

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :** A study on the impact of capital structure on growth of co-operative banks - detailed analysis of Janaseva Sahakari Bank and SVC Bank

**Company Name:**  
Janaseva Sahakari Bank Ltd.

Fresher

## NIDHI JAIN

21



**Educational Qualification:**  
BBI

**Summer Project Title :** A comprehensive analysis of Janaseva Sahakari Bank: Leveraging ratios for performance assessment and forecasting.

**Company Name:**  
Janaseva Sahakari Bank Ltd.

Fresher

## OMKAR PENDHARI

22



**Educational Qualification:**  
BMS

**Summer Project Title :** Analyzing the financial stability of co-operative banks in India

**Company Name:**  
Bassein Catholic Co-operative Bank

Fresher

## RHEA DIAS

21



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :** A study on Expense Management and Liability Structure of Janaseva Bank

**Company Name:**  
Janaseva Sahakari Bank Ltd.

Fresher

## RIDDHI MADHANI

23



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :** A comparative study of top 5 mutual fund schemes

**Company Name:**  
Ajmera Property and Investment Services

Fresher

## ROSHAL PINTO

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :** A study on analysis of 5 countries FD rates, & its input on choice of investment

**Company Name:**  
Bassein Catholic Co-operative Bank

Fresher

## RUTUJA SAWANT

22



**Educational Qualification:**  
BMS - Finance

**Summer Project Title :** A comparative study on employee loan policies: HPCL vs ICICI and SBI bank

**Company Name:**  
Hindustan Petroleum Corporation Ltd.

Fresher

## SANDHYA VISHWAKARMA

22



**Educational Qualification:**  
B.Com

**Summer Project Title :** A study to examine the importance of Teacher training in delivering effective financial education.

**Company Name:**  
Anantya Education LLP

Fresher

## Students' Profile - FINANCE - PGDM

### SHADAB SHAIKH

22



**Educational Qualification:**  
B.Com - PGDFM

**Summer Project Title :**  
A study on financial viability of scrap business in Mumbai region

**Company Name:**  
S. S. Enterprises

Fresher

### SHIKHA VISHWAKARMA

24



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
A study on the analysis of products of Jan Seva Cooperative Bank: A comparative study with Saraswat Co-Operative Bank

**Company Name:**  
Janaseva Sahakari Bank Ltd.

Fresher

### SHREYAS NAIK

20



**Educational Qualification:**  
BMS - IT

**Summer Project Title :**  
Amul price in strategy and their impact on marketing share and profitability

**Company Name:**  
Amul

Fresher

### SURYA IYENGAR

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Financial statement analysis of J. M. Baxi for last 5 years

**Company Name:**  
J. M. Baxi Pvt. Ltd.

Fresher

### VAISHNAVI PATIL

21



**Educational Qualification:**  
BAF

**Summer Project Title :**  
A study on student budgeting and spending behaviour among the graduate & post graduate students of Mumbai

**Company Name:**  
Sridevi Tool Engineers Pvt. Ltd.

Fresher

## ARPANA SHENDE

24



**Educational Qualification:**  
BMS - Marketing

**Work Experience:**  
Primewear Hygiene India Products Ltd. (10)  
Essem Auto Electricals Pvt. Ltd. (19)

**Summer Project Title :**  
B2B in logistics for Home Textile Industry

**Company Name:**  
Indo Count Industries Ltd.

**Total Work Experience: 29 Months**

## NICOLE COUTINHO

26



**Educational Qualification:**  
MSW - Social Science

**Work Experience:**  
Myna Mahila Foundation (12)  
Kleinetics Fitness (12)

**Summer Project Title :**  
The Journey of digital personal selling process for the bellevie application

**Company Name:**  
BelleVie Lodha Group

**Total Work Experience: 24 Months**

## YASH PATIL

25



**Educational Qualification:**  
BAF

**Work Experience:**  
VistaShopee (10)

**Summer Project Title :**  
Strategic market expansion for edtech companies: leveraging traditional and digital marketing approaches

**Company Name:**  
Empirical F&M Academy

**Total Work Experience: 10 Months**

## KARAN CHHADWA

22



**Educational Qualification:**  
BMS - Marketing

**Work Experience:**  
Vardhan Communications (7)

**Summer Project Title :**  
Study on retail selling strategies of Britannia Industries Ltd.

**Company Name:**  
Britannia Industries Ltd.

**Total Work Experience: 7 Months**

## DANIEL PARIS

21



**Educational Qualification:**  
B.Com.

**Work Experience:**  
VWin Express International (5)

**Summer Project Title :**  
Effects of climatic change on real-estate sales

**Company Name:**  
Lodha

**Total Work Experience: 5 Months**

## PARTH SURTI

23



**Educational Qualification:**  
B.Sc. - Biotechnology

**Work Experience:**  
Sanjay Laboratory -  
Harsh Medical Centre (3)

**Summer Project Title :**  
Market survey and analysis of Britannia Nutri Choice Digestive Biscuits

**Company Name:**  
Britannia Industries Ltd.

**Total Work Experience: 3 Months**

## Students' Profile - MARKETING - PGDM

### AKASH SINGH

23



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
A study on impact of influencer marketing on water park attendance

**Company Name:**  
Arihant Industrial Corporation Ltd.

Fresher

### ARIF WARIS

24



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Content Marketing in Advertising.

**Company Name:**  
Business Karma Marketing Pvt. Ltd.

Fresher

### DHRUV SURTI

21



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
Marketing Mix of Unomax Pens

**Company Name:**  
Cello World Ltd.

Fresher

### KARAN PARMAR

25



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Promotion strategy of Britannia Industries Ltd.

**Company Name:**  
Britannia Industries Ltd.

Fresher

### KRIPASHANKAR GUPTA

23



**Educational Qualification:**  
B. Pharmacy

**Summer Project Title :**  
A market analysis for aseptic ventures expansion in the ventilator segment

**Company Name:**  
Asceptic Ventures

Fresher

### MANSI BISSA

22



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
A study on supply chain management of Britannia Industries Ltd.

**Company Name:**  
Britannia Industries Ltd.

Fresher

### MYLES MATHEW

22



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
E-commerce influence on consumer behaviour in Home Textile Sector

**Company Name:**  
Indo Count Industries Ltd.

Fresher

### PRAJAKTA GAWAS

23



**Educational Qualification:**  
B.Sc.

**Summer Project Title :**  
Consumer Behaviour

**Company Name:**  
Britannia Industries Ltd.

Fresher



## Students' Profile - MARKETING - PGDM

### PRANAV KAJARE

22



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
Evaluate the effectiveness of sales team in achieving target

**Company Name:**  
Britannia Industries Ltd.

Fresher

### RISHABH GUPTA

23



**Educational Qualification:**  
BAF

**Summer Project Title :**  
To study customer service and experience with reference to the Great Escape Water Park

**Company Name:**  
Arihant Industrial Corporation Ltd.

Fresher

### SAHIL KHANCHANDANI

23



**Educational Qualification:**  
BBA

**Summer Project Title :**  
Assessing the impact of price changes on sales and identifying critical price thresholds for Milton products

**Company Name:**  
Priyank Plastic

Fresher

### SAKSHI SANDE

22



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
Analyzing impact of website branding & marketing on consumer in home textile sector

**Company Name:**  
Indo Count Industries Ltd.

Fresher

### SHUBHAM MESTRY

22



**Educational Qualification:**  
B.Com.

**Summer Project Title :**  
Evaluating the effectiveness of mobile marketing messages on consumer purchasing

**Company Name:**  
Onex Solution Pvt. Ltd.

Fresher

### TAHSEEN SAYYED

23



**Educational Qualification:**  
B.Sc. - Home Science

**Summer Project Title :**  
Influence of social media on travel destination choices

**Company Name:**  
Tripedge

Fresher

### VASUDEV RAI

21



**Educational Qualification:**  
B.Sc. - Chemistry

**Summer Project Title :**  
A study on the effect of promotions of winkin cow and milk products

**Company Name:**  
Britannia Industries Ltd.

Fresher

### YASH NAIK

21



**Educational Qualification:**  
BMS - Marketing

**Summer Project Title :**  
Evaluating the influence of social media on customer purchasing decisions and sales figures for local retailers

**Company Name:**  
Kirana Friends Ltd.

Fresher

## Students' Profile - MARKETING & HR - PGDM

**PRIYAL DOSHI**

**24**



**Educational Qualification:**

M. A. - Public Relations

**Summer Project Title :**

NA

**Company Name:**

NA

**Fresher**

## Students' Profile - HUMAN RESOURCES - PGDM

**AASHISH GAIKWAD**

**21**



**Educational Qualification:**

B.Com.

**Summer Project Title :**

Study of employee engagement and retention through continuous learning in Indo Count Industries Ltd.

**Company Name:**

Indo Count Industries Ltd.

**Fresher**

**GAURAV SAGVEKAR**

**21**



**Educational Qualification:**

BMS - HR

**Summer Project Title :**

Study on HRMS System at Apex Group of Hospital

**Company Name:**

Apex Group of Hospitals

**Fresher**

**JYORTIKA RAUT**

**22**



**Educational Qualification:**

B.Com.

**Summer Project Title :**

Role of gamification in employee learning and development at Kirana friends.

**Company Name:**

Kirana Friends

**Fresher**

**UZMA SHAIKH**

**23**



**Educational Qualification:**

B. A.

**Summer Project Title :**

Assessing training and development needs in Apex Hospital

**Company Name:**

Apex Group of Hospitals

**Fresher**

The Career Management Centre (CMC) is the Training, Placement & Industrial liaison unit within SFIMAR. We act as a Key Point of Contact (KPoC) between our highly diverse talent pool of students, alumni, and prospective employers. Our dedicated team ensures that the entire cycle of activity is seamless, and optimised so that we truly collaborate with the requisites of our industry partners. The process is designed to reflect the industry methodologies of campus hiring.

## The scope of partnership of the CMC with our industry partners could be enlisted as, but not limited to:

- ♦ **Level 1 Shortlist basis interests/ preferences of management graduates:** Ensures that the graduates are briefed on the requisites of the company, and the preferences are matched for.
- ♦ **Sharing of structured student resumes** - Ensures that the document submitted provides adequate information appropriately, technically compatible for the employers' database/ systems and ease of navigation.
- ♦ **Interview coordination and communication** - Ensures that a major workload of the process is appropriately shared between the employer resources and SFIMAR.
- ♦ **Tailored datasheets** - Ensures the quick availability of data, in the requisite format.
- ♦ **Process facilitation** - Ensures the seamless flow of the recruitment process, tailored according to the recruiter.
- ♦ **Infrastructure and resources support for In-Campus, Off-campus, and Online events** - SFIMAR state-of-the-art infrastructure can be advantageous and can assist the recruitment process for initial filters, PIs, tests etc.
- ♦ **Corporate Onboarding** - Ensures the recruiter and the job role is adequately positioned to the aspirants before the actual recruitment cycle; employee brand building collaterals are shared, and if the need be, a group meeting arranged online/ offline for better delivery.
- ♦ **Compliance management** - ensures that the regulatory, governance mandates of both the recruiter and SFIMAR are adhered to.

## Why SFIMAR Management Graduates?

- ♦ Diverse pool of talented graduates
- ♦ 5 management specialisations (Finance, Marketing, HR, Operations & IT) to choose from
- ♦ Extensive Student Skill Development Programs
- ♦ Select list of tailored sessions in addition to curricular delivery
- ♦ Emphasis on experiential learning
- ♦ Exposure to Student driven co-curricular programs.
- ♦ Technical capability building
- ♦ Value driven approach to work & personal disposition allowing the right mix of aptitude and attitude.
- ♦ Excellent pool of academia
- ♦ More than 2 decades of track record delivery managing graduates to the industry.
- ♦ 123 years of legacy imparting education to the society

We would be glad to host your team/designate to discuss further about the campus recruitment schedules, internship and final placement processes, and specific requirements.

Please feel free to connect with CMC team at [placements@sfimar.org](mailto:placements@sfimar.org)

## Placement Calendar

**Company Presentations  
for Final Placements:  
October Onwards**

**Final Hiring Process**  
Phase 1  
**15<sup>th</sup> October - 25<sup>th</sup> December**

Phase 2  
**2<sup>nd</sup> January - 31st March**

**Summer Hiring Process:  
January Onwards**

**Summer Internship Duration:  
2nd May - 30th June**

## Our Recruiters



## Our Recruiters

					
					
					
					
					
					
					
					
					
					
					
				<b>AND MANY MORE.....</b>	

## Placement Leaders

MMS	
Finance	Mr. Arison Raymond Dcunha
	Mr. Balaji Nageshwarrao Kodavati
	Ms. Bhoomi Chitalia
	Ms. Erica Pereira
	Ms. Mansi Kishor Pingle
	Ms. Rasika Sandeep Loke
	Ms. Siona Allwyn Rebello
	Ms. Vanshika Mahesh Agrawal
	Ms. Shirley Paul Kolamkannie
	Mr. Vinay Chhotelal Sahani
Human Resources	Ms. Jwellin Fernandes Mr. Vedang Arun Mahamunkar
Marketing	Ms. Mugdha Wankhade Ms. Reema Dinesh Bhanage
Operations	Mr. Rahul Subhash Jangra

PGDM	
Finance	Ms. Esha Gujar
	Ms. Priya Nadar
	Ms. Vanchita Shamkant Gharat
Human Resources	Mr. Aashish Gaikwad
Marketing	Mr. Kripashankar Gupta
	Ms. Nicole Coutinho
	Mr. Vasudev Ramkumar Rai

## CMC Team



**Mr. Sreeraj Nair**  
Training &  
Placement Officer

(B) 9619499199,  
9619499099, Extn. 117



**Ms. Navika Pednekar**  
Asst. Training &  
Placement Officer

(B) 9619499199,  
9619499099, Extn. 118



**Ms. Shakuntala Poojary**  
Asst. Manager  
Corporate Relations &  
Placement

(B) 9619499199,  
9619499099, Extn. 119



**Ms. Elvira Mendonca**  
Asst. Manager  
Corporate Relations &  
Placement

(B) 9619499199,  
9619499099, Extn. 120

Email: [placements@sfimar.org](mailto:placements@sfimar.org)

# Placement **Ace Performers** (Batch 2022-24)

## MMS

<b>Leanne Monteiro</b> BlackRock	<b>Rahul Khaire</b> BlackRock	<b>Rohan Shetty</b> BlackRock	<b>Pratik Singh</b> Pratik Transport Company
<b>Franklin Lewis</b> Citizen Credit Co-operative Bank	<b>Aldrin Dcosta</b> Infoedge -Naukri.com	<b>Raj Mahesh Walavalkar</b> Team Computers	<b>Mahika Parag Kadam</b> Ipsos
<b>Siddhant Churi</b> Ipsos	<b>Sara Patel</b> Ipsos	<b>Chandranshu Dixit</b> Lodha	<b>Roma Khan</b> Lodha
<b>Joylie D'abreo</b> Interactive Broker	<b>Serah Fernandes</b> Interactive Broker	<b>Mellita Dsouza</b> Morgan Stanley	<b>Mignonne Murzello</b> Morgan Stanley
<b>Nidhi Balkrishna Suvarna</b> Morgan Stanley	<b>Selina Fernandes</b> Morgan Stanley	<b>Sujit Shukla</b> Morgan Stanley	<b>Vrinda Trivedi</b> Citizen Credit Co-operative Bank

## Purva Bawdane

Morgan Stanley

## PGDM

<b>Anstel Arangath</b> BlackRock	<b>Pradeep Nadar</b> BlackRock	<b>Sakshi Kadam</b> BlackRock	<b>Priyanka Sharma</b> Randstad India
<b>Omkar Vichare</b> Equentis Wealth Advisory	<b>Pratik Sawant</b> Equentis Wealth Advisory	<b>Prajukta Sarkar</b> Ipsos	<b>Prarthna P</b> Ipsos
	<b>Rithik Aravindan</b> Morgan Stanley	<b>Devesh Gosar</b> Anusha Technovision (P) Ltd.	





**St. Francis Institute of Management And Research (SFIMAR)  
&  
St. Francis Institute of Management And Research - PGDM**

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